# Bo Rainey Senior Vice President, Brokerage



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# PROFESSIONAL PROFILE

Mr. Rainey joined the Charles Hawkins Co. in 2015; he focuses on the brokerage of commercial property in the East Nashville area.

## **EDUCATION**

Bo attended Franklin Road Academy in Nashville, TN before earning a Bachelor of Business Administration from Ole Miss in 2011.

#### PRIOR EXPERIENCE

Before joining the Charles Hawkins Co., Mr. Rainey worked in Provider Enrollment as an Application Specialist at Parallon Business Solutions, LLC; an HCA subsidiary.

## PROFESSIONAL AFFILIATIONS

- Tennessee Affiliate Broker's License
- Ole Miss Alumni Association, Member
- Ole Miss Athletics Foundation, Member

#### **AWARDS**

- NAIOP Developing Leader Award (2016)
- NAIOP Finalist Development of the Year (2016), The Boot Factory Development
- ULI Excellence in Development Award (2016), The Boot Factory Development

# CORE COMPETENCIES

Mr. Rainey specializes in real estate transactions in the East Nashville area. He provides the following real estate services to his clients:

- Brokerage representation and facilitation for buyers and sellers of real property assets.
- Investment analysis for acquisition and disposition of real property assets.
- Portfolio management, market-studies and development consulting for companies seeking to improve their owned or leased real estate portfolio.



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