

Clancy Hoban, CCIM

First Vice President, Commercial Group



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PROFESSIONAL PROFILE

A Nashville commercial real estate agent since 2000, Mr. Hoban's primary focus is in the sale and leasing of office and industrial properties.

EDUCATION

Mr. Hoban received a Bachelor of Science degree from the University of Tennessee in Knoxville. He has completed CCIM Course 100, 101, 102, 103 and 104 and received member designation.

PRIOR EXPERIENCE

Prior to joining the Charles Hawkins Co. in July, 2001, Mr. Hoban was an associate with CB Richard Ellis, where he worked primarily with the Corporate Services group, focusing on tenant representation for office users. Before that, Mr. Hoban was a NASD licensed sales associate with Solomon Smith Barney in McLean, VA.

PROFESSIONAL AFFILIATIONS

- Tennessee Affiliate Broker's License

AWARDS

- Horizan Award (2003)
- Platinum Award of Excellence (2004, 2008)
- First Industrial Impact Award (2006)

BENEFICIARIES OF OUR SERVICES

Some significant major tenant representation and listing assignments that Mr. Hoban has worked on in the past include:

Automatic Food Service
BanCorp South
Bank of Nashville
Chicago Title
Craighead Investors
Fidelity Information Services
First Industrial Real Estate Trust
Gibson Guitar
Houzz, Inc.
ITT Technical Institute
JCH Development
Mass Mutual
Nashville Cares
PlastiCycle Corporation
Pioneer Industries
Reichhold Chemical Sealy & Company, Inc.
Security Electronics, Inc.
Southern Tank Leasing
Sovereign Specialty
Chemicals Springs Industries
Summitt Constructors
Tennessee Development
Tennessee Risk Management Trust
Tennessee School Board Association
Union Planters Bank (The sale and disposition of several TN branch locations)

7201 Cockrill Bend	576,477 SF
Walton Business Park	214,412 SF
Hickory Industrial	201,944 SF
3201-3000 Ambrose Av.	200,000 SF
1736 Riverhills Drive	183,000 SF
215 Printwood	167,800 SF
90 Oceanside Drive	166,179 SF
431 Great Circle Road	166,137 SF
600 Printwood	134,190 SF
1571 Heil Quaker	122,000 SF
566 Mainstream Drive	101,520 SF
1401 Gould	94,760 SF
2008 Johnson Industrial	80,000 SF
6100 Centennial Blvd.	67,946 SF
1620 Nolensville Road	58,872 SF
620 Mainstream Drive	51,304 SF
5801 Centennial Blvd.	48,672 SF
3212 West End Ave.	38,000 SF
3048 Owen Drive	31,174 SF
7127 Cockrill Bend Blvd.	19,765 SF
501 Brick Church Park Dr.	19,200 SF
6150 Cockrill Bend Circle	16,000 SF
101 French Landing	16,000 SF