Georgia Fletcher

Vice President, Brokerage



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PROFESSIONAL PROFILE

Mrs. Fletcher joined the Charles Hawkins Co. in 2019 where she worked on the brokerage and asset management side of the business. Her focus is on the sales and acquisition of self-storage commercial properties in the South East.

EDUCATION

Mrs. Fletcher attended Furman University where she graduated in 2017 with a bachelor's degree in Business Administration. She ran track and field as well as cross country during her time at Furman.

PRIOR EXPERIENCE

Prior to joining the Charles Hawkins Co., Mrs. Fletcher worked for the Fellowship of Christian Athletes at her alma mater, where she solidified her commitment to service and selflessness throughout different work environments.

After moving to Nashville, TN In 2018, she worked as the program coordinator for Vanderbilt's Master of Accountancy program at Owen Graduate School of Management.

PROFESSIONAL AFFILIATIONS

- Tennessee Affiliate Brokers License
- NAIOP Developing Leader
- **CCIM Middle Tennessee Chapter Member**
- CCIM Middle Tennessee Board Member 2020-2021
- Tennessee Self Storage Association Board Member

COMMUNITY INVOLVEMENT

Fellowship Nashville Church, Member

CORE COMPETENCIES

Mrs. Fletcher specializes in self-storage commercial real estate transactions occurring in the Southeast. She provides the following real estate services to her clients:

- Brokerage representation and facilitation for buyers and sellers of real property assets.
- Investment analysis for acquisition and disposition of real property assets.
- Portfolio management, market-studies and development consulting for companies seeking to improve their real estate portfolio.

TRANSACTIONAL EXPERIENCE

Seller Representation:

4 Self-Storage Facilities (Murfreesboro, TN) 111,416 SF 3411 Percy Priest Drive 102,986 SF

