

Kim Camp Madison

Vice President, Brokerage



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PROFESSIONAL PROFILE

Kim Camp Madison has been a commercial real estate agent since 2006 and joined the Charles Hawkins Co. in January, 2009. She is involved in the leasing, sales and acquisition of commercial properties in the Central Business District of Nashville.

EDUCATION

Mrs. Madison received a Bachelor of Science in Communications from The University of Texas in 1987.

PRIOR EXPERIENCE

Prior to joining the Charles Hawkins Co., Mrs. Madison was an affiliate broker with Caden Holdings LLC, a small development firm actively focused on Music Row and The Gulch. Her primary focus included general brokerage, land acquisition and consulting. Prior to becoming a commercial real estate agent, Kim was the Vice President of Marketing for Stewart Title Guaranty Company where she focused on building the commercial division in Middle Tennessee.

PROFESSIONAL AFFILIATIONS

- Tennessee Affiliate Broker's License
- CCIM, Member

CORE COMPETENCIES

Mrs. Madison specializes in real estate transactions occurring in Nashville's Central Business District environment including Music Row, The Gulch, SoBro, Midtown, and West End. Her primary focus remains in "off-market" transactions. She provides the following list of real estate services to her clients:

- Tenant and Landlord Representation
- Investor Representation- corporate and individual
- Sales and Leasing
- Land Acquisition and Assemblage

TRANSACTIONAL EXPERIENCE

- 421 5th Avenue South — 0.39 AC
- 37 Rutledge Street — 0.34 AC
- 1120 McGavock Street — 0.19 AC
- 1122 McGavock Street — 0.19 AC
- 901/905 Division Street — 1.39 AC
- 116 30th Avenue South — 0.14 AC
- 1014 16th Avenue South — 0.17 AC
- McFadden Building
- 1105 16th Avenue S
- 1504 Demonbreun Street
- 1022, 1024, 1026, 1028, 16th Avenue
- 1105 17th Avenue S
- 3212 West End Avenue
- 701 8th Avenue S
- 1617 16th Avenue S
- 1209 16th Avenue S

Tenant Representation Includes:

- McAlpine, Booth & Ferrier Interiors
- Resources For Human Development
- The Family Foundation
- Various Hospitality Clients
- Enterprise Rent-A-Car
- The Cook's Kitchen
- Atmology
- Hazel House
- The Pedal Tavern
- Pure Sweat
- Private and Corporate undisclosed Investors

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