

Bruce Reed, MCR

First Vice President, Office
Tenant & Buyer
Representation



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PROFESSIONAL PROFILE

For over 20 years, Mr. Reed has been a market leader in exclusive representation of tenants/buyers in the Nashville Market.

EDUCATION

Mr. Reed achieved a B.S. Degree in Public Relations at Appalachian State University in 1983. He recently earned his MCR (Masters of Corporate Real Estate) designated from CoreNet Global.

He has successfully completed numerous corporate real estate and tenant representation courses, and is active in the Commercial Investment Division of the Board of Realtors.

PRIOR EXPERIENCE

Prior to joining the Charles Hawkins Co. in 2003, Mr. Reed was Director of Corporate Services at NAI Mathews Partners, and was the firm's top corporate services producer for six consecutive years. While with NAI, he served on the leadership committee of the NAI Office Council. He began his commercial real estate career in 1987, and was the number two producer for the nine-year period he was an office leasing and sales specialist with the 20 plus broker firm of Fulton Armstrong Associates, which is now Grubb and Ellis/Centennial, Inc. Prior to his career in commercial real estate, Mr. Reed was a top manager, salesperson and recruiter with the Southwestern Company.

PROFESSIONAL AFFILIATIONS

- Tennessee Affiliate Broker's License
- CoreNet Global, Member
- Nashville Chapter CCIM

BENEFICIARIES OF OUR SERVICES

Mr. Reed has helped his corporate client's lease or purchase in excess of a million square feet of office space over his career.

Some of Mr. Reed's most recent and current clients include:

Agmark Foods
Bytes of Knowledge
Chicago Title Corporation
Comdata Corp.
Digichart
Goodwyn | Mills | Cawood
Hall Booth Smith
Health Scope Benefits
Howell & Fisher
John Hancock Life Insurance Co.
Lewis King Krieg and Waldrop
Manier & Herod
Office Depot
Old Republic National Title Corp.
RW Beck
Robert Half International
Smith, Cashion & Orr
TN One Call Systems
Willowbrook Health Systems

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