

# Jonathan Douillard

Senior Vice President,  
Industrial Group



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## PROFESSIONAL PROFILE

Mr. Douillard has been a commercial real estate agent since 2006 when he joined the Charles Hawkins Co. He is involved in the leasing, sales and acquisition of commercial properties in the greater Metropolitan Nashville area. In 2015, Mr. Douillard achieved the title of Senior Vice President which represents his accomplishments in the commercial real estate business.

## EDUCATION

Mr. Douillard received a Bachelor of Science degree in Human and Organizational Development from Vanderbilt University in 2004.

## PRIOR EXPERIENCE

Prior to joining the Charles Hawkins Co., Mr. Douillard was a catcher with the Chicago Cubs organization; Mr. Douillard played three seasons in the minor league. Mr. Douillard was a catcher at Vanderbilt University from 2000 – 2004.

## PROFESSIONAL AFFILIATIONS

- Tennessee Affiliate Broker's License
- Vanderbilt Baseball Booster Club, Member
- Middle Tennessee Baseball Foundation, Founder  
(a non-profit organization designed to help middle Tennessee youth obtain placement in college)

## CORE COMPETENCIES

Mr. Douillard specializes in real estate transactions occurring in the Metropolitan Nashville's downtown real estate environment. He provides the following comprehensive list of real estate services to his clients:

- Brokerage representation and facilitation for buyers and sellers of real property assets.
- Investment analysis for acquisition and disposition of real property assets.
- Portfolio management and consulting for companies seeking to gain strategic benefits from their owned or leased real estate portfolio.
- Development and market studies for investors considering Nashville's vibrant, revitalizing downtown markets to enhance their property investment portfolios.

## TRANSACTIONAL EXPERIENCE

### Major tenant representations and listing assignments have included:

Doerfer  
First Industrial Real Estate  
Ferguson  
Gibson Guitar  
Omni-Care  
TRP Investments  
Trane  
Wal-Mart

### Significant sales transactions:

1915 Air Lane Drive	34,000 SF
1500 Elm Hill Pike	37,500 SF
820 Fesslers Pkwy	53,060 SF
885 Elm Hill Pike	32,000 SF
1414 4th Avenue	109,000 SF
401 Spence Lane	32,385 SF
1414 3rd Avenue South	32,175 SF

### Significant lease transactions:

1520 EHP / 707 Spence	307,400 SF
1736 River Hills Drive	183,000 SF
1414 4th Avenue South	109,000 SF
1654 Elm Hill Pike	104,000 SF
1920 Nolensville Road	58,872 SF

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