

Michael W. Groos

Senior Vice President,
Director Retail Properties
Group



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PROFESSIONAL PROFILE

Mr. Groos joined the Charles Hawkins Co. in August of 2002 as a retail specialist focusing on sales, leasing, and management of retail and commercial properties in the Middle Tennessee area. In 2010, Mr. Groos joined Vision Real Estate specializing in retail leasing and brokerage; however, in 2013, Mr. Groos returned to the Chas. Hawkins Co. with focus on all Retail commercial real estate in the Williamson County market and surrounding middle TN markets.

EDUCATION

Mr. Groos received a Bachelor's degree in Political Science from The University of Tennessee in 1990.

PRIOR EXPERIENCE

Prior to entering the real estate brokerage industry, Mr. Groos spent 12 years as an owner and managing partner in various restaurants in Nashville, Tennessee. In 1990, Mr. Groos built, designed, and managed every aspect of The Cross Corner Bar & Grill in Brentwood, Tennessee. In his 12 years as owner, he built a thriving successful sports grill that still competes with and enjoys growth among large chain competitors. Other restaurants Mr. Groos has partnered and owned have been the Wild Iris, Marathon Sports Bar, and Jack's Shack (now known as Blue Moon Cafe), as well as the South Side Grille.

PROFESSIONAL AFFILIATIONS

- Tennessee Affiliate Broker's License
- Brentwood Chamber of Commerce, Former Member
- GNAR/NAR, Former Member
- Harpeth Presbyterian Church, Finance Elder
- International Council of Shopping Center (ICSC), Member

PROFESSIONAL AWARDS

- CoStar Top Retail Leasing Power Broker (2011)

TRANSACTIONAL EXPERIENCE

Major tenant/landlord representation assignments include:

Kroger	Soccer USA	Realty Mortgage Corp.
Walgreens	Metro Industrial Finish	Ivy Holdings
Dollar General	Prime Time Pizza	Entrée Vous
Food Lion	Terry Johnson Insurance	Fitness Solutions
Family Dollar	South Side Grille	Spice of Indian
Habitat for Humanity	Auto Masters	Bombay Bistro
Cricket Wireless	Tim Treadwell Catering	Brio Bistro
Boost Wireless	Link Now	Gyro Café
Hertz	Watson Medical Group	ColorTyme
Anytime Fitness	Snappy Auction	Good Year Tire
Popcorn Village	Curtain Exchange	
Little Caesars	Physiotherapy Associates	
Marco's Pizza	One Point Solutions	
Goodwill	Bella Linea	
Well Now Urgent Care	M & M Development Co.	
Sleep Outfitters	South Park Subdivision	
Magazine.com	Dunkin' Donuts	
BOE-TEL Supply	Key Chiropractic	
Rehma Church	2 different locations for Jump Zone	
24 Sports	24 Sports	
Riddle's Salon	Dodson Pet Store	
Primerica	McKenzie Trucking & Leasing	
Heritage Medical Group	Jani's Treasurers	
BanCorp South	Furniture Depot	
Nashville Metal Prep	TN Club Inc.	

CHARLES
HAWKINS CO.

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Recent sale transactions have included:

232 Old Hickory Blvd.
106 N. Greenwood Street
1806 Williamson Court
Southeast Business Park Land
AutoZone Gallatin Pike
Church's Chicken, 810 Jefferson Street
Lazy Boy, Hickory Hollow Parkway
343 Acre Site on Bee Kerr Road
131 & 133 Weakley Lane, Smyrna
102 2nd Avenue North
107 Taylor St
909 Rivergate Parkway
381 Waldron Rd., LaVergne
Goodyear Store, Bellevue
2900 Gallatin PK KFC
610 Church St E Goodyear Store, Brentwood
291 Sam Ridley Parkway, Smyrna
Retail Center, Dickson
Downs Blvd. Land, Franklin
Cool Springs Office, Gen. George Patton
Bellevue Land
I Comfort, Hickory Hollow
303 Woodland Street, Columbia
Coke Facility, Columbia TN
Shoppes at Home Depot, Antioch
506 Church St, Nashville
1700 Portland Ave