

Paul M. Myers, MPRE
Vice President, Investment
Brokerage



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PROFESSIONAL PROFILE

Mr. Myers joined the Charles Hawkins Co. as a broker in 2012 and served as Asset Manager and COO from 2013 until 2016 when he was named President. As President, he has two primary focuses. First, he is dedicated to maintaining, improving, and growing the brokerage services and property management department of the company. Secondly, his responsibilities also include the oversight of a \$500,000,000 portfolio of commercial real estate that totals approximately 9,600,000 square feet. In this capacity, he is focused on maintaining and growing this portfolio through acquisitions and development.

EDUCATION

Mr. Myers received a Master's degree in Professional Real Estate with a focus on investments from Georgetown University in 2017.

Mr. Myers graduated Summa Cum Laude from Embry Riddle Aeronautical University with a Bachelor of Science degree in Aeronautics and a minor in management.

PRIOR EXPERIENCE

Prior to joining the Charles Hawkins Co., Mr. Myers was an AH64-D/E Apache Attack Helicopter pilot in the United States Army, serving two Afghanistan deployments in support of Operation Enduring Freedom and Operation Freedom Sentinel.

PROFESSIONAL AFFILIATIONS

- Tennessee Affiliate Broker's License
- Tennessee Chapter of the U.S. Green Building Council, Member
- International Council of Shopping Centers (ICSC), Member
- Nashville Chapter of Urban Land Institute (ULI), Member
- Ruherford County Chamber of Commerce, Member

CORE COMPETENCIES

Mr. Myers is a proven expert in many aspects of commercial real estate brokerage with a primary concentration on capital markets, exclusively representing owners and investors in investment sale transactions. Mr. Myers provides the following real estate services for his clients:

- Brokerage representation and facilitation for sellers and buyers of real property assets.
- In depth Investment analysis and financial modeling to assist with identification and procurement of investment opportunities in a rapidly evolving real estate market.
- Market and development analysis for investors seeking to reposition properties within their portfolio.