

Steve Reeves

Vice President, Brokerage



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PROFESSIONAL PROFILE

Mr. Reeves joined the Charles Hawkins Co. in 2013. He focuses on leasing, sales, acquisition, and development of industrial properties in the Southeast and the Murfreesboro area.

EDUCATION

Mr. Reeves holds a Bachelor of Arts degree, focusing on Planning the Built Environment, with an emphasis in Architecture and Planning, from the University of Nebraska in Lincoln.

PRIOR EXPERIENCE

Prior to joining the Charles Hawkins Co., Mr. Reeves spent two and a half years with JPS Realty Partners, with advisory duties involved with asset sales, lease and transaction negotiation, site selection, and build-to-suit. Before that, Mr. Reeves worked for architectural firms in Nebraska, Colorado, and Tennessee, primarily as a project manager, working on all phases of the design process, from programming of site and building spaces through construction administration on numerous education, religious, community, athletic, restaurant, commercial, and industrial building projects.

PROFESSIONAL AFFILIATIONS

- Tennessee Affiliates Broker's License

CORE COMPETENCIES

Mr. Reeves specializes in real estate transactions occurring in Nashville's Southeast and East submarkets, including LaVergne, Smyrna, Murfreesboro, Manchester, Winchester, Tullahoma, etc.

TRANSACTIONAL EXPERIENCE

Exclusive Leasing Transactions

- 231 Hogan Road (Gordonsville, TN) — 156,000 SF
- 880 Butler Drive (Murfreesboro, TN) — 125,000 SF, 60,000 SF, 40,500 SF, 13,000 SF
- 3279 Allen Ferry Drive Smithville, TN) — 60,972 SF
- 374 Volutneer Pkwy (Manchester, TN) — 59,440 SF
- 1877 Volunteer Pkwy (Manchester, TN) — 35,500 SF
- 7300 Charlotte Pike (Nashville, TN) — 15,680 SF
- 1333 Vashti Street (Nashville, TN) — 14,694 SF
- 8430 Horton Highway (College Grove, TN) — 10,896 SF
- 444 Dick Buchanan Street (La Vernege, TN) — 2,800 SF
- 3744 Annex Avenue (Nashville, TN) — 2,600 SF
- 618 41st Avenue (Nashville, TN) — 2,150 SF
- 2962 South Rutherford Blvd (Murfreesboro, TN) — 1,800 SF, 1,450 SF, 1,300 SF
- 3744 Annex Avenue (Nashville, TN) — 1,100 SF

Exclusive Sale Transactions

- 880 Butler Drive (Murfreesboro, TN) — 316,242 SF
- 231 Hogan Road (Gordonsville, TN) — 223,500 SF
- 660 Baxter Lane (Winchester, TN) — 50,300 SF
- 1877 Volunteer Pkwy (Manchester, TN) — 45,000 SF
- 120 Park Place (Manchester, TN) — 40,000 SF
- 112 Crowder Lane (Gordonsville, TN) — 27,500 SF
- 215 W. Castle (sold twice) (Murfreesboro, TN) — 27,080 SF

CHARLES
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- 8125 Tridon Drive (Smyrna, TN) — 24,861 SF
- 211 Industrial Blvd (Tullahoma, TN) — 21,784 SF
- 2298 Armory Drive (Murfreesboro, TN) — 19,040 SF
- 6055 Miller Road (Christiana, TN) — 16,000 SF
- 719 South Church Street (Murfreesboro, TN) — 12,400 SF
- 5107 Alabama Avenue (Nashville, TN) — 3,300 SF
- 3230 Tullahoma Highway (Dechard, TN) — 3,000 SF
- 5115 Centennial Blvd (Nashville, TN) -- 2,000 SF

Land

- 0 Interstate Drive (Manchester, TN) — 50 AC
- 7552 Sawyer Brown Road (Nashville, TN) — 4.29 AC
- 618 41st Avenue (Nashville, TN) — 0.23 AC

Major Tenant/Buyer Representation

- General Mills — 55,500 SF
- South Eastern Technology — 16,800 SF
- Al Dente Catering — 14,694 SF, 5,042 SF
- Atlas Industrial Contractors — 10,896 SF
- Architectural Granite & Marble — 8,000 SF
- Aqua Pure Solutions — 950 SF