

Joe McKnight

Senior Vice President, Industrial Group



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PROFESSIONAL PROFILE

Mr. McKnight joined the Charles Hawkins Co. in 2015; he specializes in the Wilson County industrial market, with a special emphasis on warehousing and land development.

EDUCATION

Mr. McKnight attended Battle Ground Academy before graduating from the University of Georgia. He holds a Masters from Union Theological Seminary in New York City.

PRIOR EXPERIENCE

Prior to joining the Charles Hawkins Co., Mr. McKnight was the editor and co-owner of Briefing, a daily e-newsletter.

PROFESSIONAL AFFILIATIONS

- Tennessee Affiliate Broker's License
- Insight Counseling, Board Member

CORE COMPETENCIES

Mr. McKnight specializes in the Wilson County industrial market, with a special emphasis on warehousing and land development. He provides the following real estate services to his clients:

- Brokerage representation and facilitation for buyers and sellers of real property assets.
- Investment analysis for acquisition and disposition of real property assets.
- Portfolio management, market-studies and development consulting for companies seeking to improve their owned or leased real estate portfolio.

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