

Lewis Agnew, CCIM

President



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PROFESSIONAL PROFILE

Mr. Agnew joined the Charles Hawkins Co. as a broker in 2012 and served as Asset Manager and COO from 2013 until 2016 when he was named President. As President, he has two primary focuses. First, he is dedicated to maintaining, improving, and growing the brokerage services and property management department of the company. Secondly, his responsibilities also include the oversight of a \$500,000,000 portfolio of commercial real estate that totals approximately 8,500,000 square feet. In this capacity, he is focused on maintaining and growing this portfolio through acquisitions and development.

EDUCATION

Mr. Agnew was an Ingram Scholar at the Owen Graduate School of Management at Vanderbilt University and received an M.B.A. in 2012. His academic concentration was Finance with an emphasis in Real Estate. In 2007, Mr. Agnew received a Master of Science in Engineering from The University of Texas at Austin while working as a graduate research assistant for the Center for Transportation Research. In 2004, Mr. Agnew received a Bachelor of Civil Engineering, summa cum laude, from Auburn University.

PRIOR EXPERIENCE

Prior to joining the Charles Hawkins Co., Mr. Agnew was an intern for Boyle Investment Company while he pursued an M.B.A. His duties primarily involved financial analysis and due diligence for a \$100 million private equity fund targeting retail and office acquisitions throughout the southeast. Prior to working at Boyle, Mr. Agnew practiced for three years as a structural engineer for Stanley D. Lindsey & Assoc. in Brentwood, TN. His work involved the analysis and design of structural systems and foundations for a wide range of building types, with an emphasis on healthcare facilities.

PROFESSIONAL AFFILIATIONS & COMMUNITY INVOLVEMENT

- NAIOP National Research Foundation, Board Member
- NAIOP Nashville, Board Member & President-Elect
- CCIM Institute, Member
- Transit Alliance of Middle Tennessee, Board Member
- Phoenix Club of Nashville, Alumnus
- St. George's Episcopal Church, Member
- Nashville Fellows Program, Mentor

AWARDS

- NAIOP Nashville Industrial Lease of the Year (2018)
- National NAIOP Developing Leader Award (2017)
- NAIOP Nashville Developing Leader Award (2016)
- NAIOP Finalist: Development of the Year (2016), The Boot Factory Development
- ULI Excellence in Development Award (2016), The Boot Factory Development
- Nashville Junior Chamber, Member of the Year (2010)

TRANSACTIONAL EXPERIENCE

Developments

- Spring Hill Industrial Park (Columbia, TN) — 1,000,000 SF
- Skyhawk Business Park (Nashville, TN) — \$44,200,000
- Boot Factory (Nashville, TN) - \$10,000,000
- 444 Brick Church Business Park (Nashville, TN) - \$4,500,000

Acquisitions

- Synergy Office Park (Brentwood, TN) — \$63,000,000
- Riverchase Village (Birmingham, AL) — \$13,200,000
- Cockrill Springs (Nashville, TN) — \$6,850,000
- 1530 Antioch (Nashville, TN) — \$4,700,000
- 444 Brick Church Pike (Nashville, TN) — \$4,500,000
- 1124 Haley Road (Nashville, TN) — \$2,350,000
- 97 Seaboard Lane (Franklin, TN) — \$1,300,000
- 7336 Cockrill Bend (Nashville, TN) — \$750,000
- 13 Bluegrass Parkway (Ashland City, TN) — \$550,000

Dispositions

- 1324 2nd Ave N (Nashville, TN) — \$13,650,000
- Rayon City Investors (Old Hickory, TN) — \$7,500,000
- 1630 Corporate Place (La Vergne, TN) — \$4,125,000
- Central Pike Storage Facility (Hermitage, TN) — \$3,000,000
- Old Hickory Land (Old Hickory, TN) — \$900,000
- Brick Church Land (Nashville, TN) — \$900,000

Loans

- Skyhawk Business Park (Nashville, TN) — \$29,855,000
- Metcom Business Park (Nashville, TN) — \$13,000,000
- Boot Factory (Nashville, TN) — \$10,000,000
- Brick Church Business Park (Nashville, TN) — \$9,000,000
- 1530 Antioch Pike (Nashville, TN) — \$7,000,000
- Walton Business Park (Nashville, TN) — \$6,000,000

Leases

- Skyhawk Business Park (Nashville, TN) — 451,521 SF
- 7336 Cockrill Bend (Nashville, TN) — 12,000 SF

CHARLES
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