

Patrick Brakefield, SIOR

Director



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PROFESSIONAL PROFILE

Mr. Brakefield has been a Nashville commercial real estate agent since 1986, first with CBRE and now with the Charles Hawkins Co. since 1999. Pat has been involved in transactions with a consideration in excess of \$750,000,000 for more than 50,000,000 square feet of space.

EDUCATION

Mr. Brakefield received a Bachelor of Business Administration degree with an emphasis in Finance from the University of Houston in 1983. He graduated from The Hillsboro School, a multi-denominational academic, arts and athletics high school in Nashville, TN.

Mr. Brakefield has completed SIOR courses 101, 103, 201 and 203; and CCIM courses 100, 101, 102, 301, 401 and 410.

PRIOR EXPERIENCE

Prior to entering the real estate brokerage business, Mr. Brakefield proudly served in the armed forces of the United States. He was also involved in the maintenance and management of apartment properties for a short time before he began his brokerage career.

PROFESSIONAL AFFILIATIONS

- Society of Industrial & Office Realtors (SIOR), Member
- Middle & East Tennessee SIOR Chapter, Member & Former President
- Greater Nashville Association of Realtors (GNAR), Former Board Member, Former Committee Chair
- Greater Nashville Association of Realtors Commercial-Investment Division, Former President

BENEFICIARIES OF OUR SERVICES

Mr. Brakefield has exclusively represented tenants; exclusively marketed user properties; exclusively marketed investment properties; completed build-to-suit transactions; invested in existing, speculative and build-to-suit projects; done consulting work; and arranged for project financing.

Transactions that he has brokered range as follows:

Investment Sales:

- Space Park North & Old Stone Bridge - 954,625 square feet
- 2836 Logan Street - 3,900 square feet

Owner Representation:

- Cowan Industrial Park - 588,768 square feet
- 400 New Sanford Road - 518,667 square feet
- 173 Industrial Blvd - 7,200 square feet

Tenant Representation:

- B & G Foods - 420,000 square feet
- Edgepark Medical Supply - 1,500 square feet

Build-to-Suit:

- Hollister, Inc. - 100,500 square feet
- TCI/Michelin - 78,000 square feet

UPREIT:

- 1740 River Hills Drive - 177,000 square feet

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