

Paul M. Myers, MPRE
Vice President, Investment
Brokerage



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PROFESSIONAL PROFILE

Mr. Myers joined the Charles Hawkins Co. in 2016 as a Commercial Real Estate Broker. His focus is on the brokerage, both sales and leasing, of industrial and investment properties within the Southeast Corridor and Nashville Metro Markets.

EDUCATION

Mr. Myers received a master's degree in Professional Real Estate with a focus on investments from Georgetown University in 2017.

Mr. Myers graduated Summa Cum Laude from Embry Riddle Aeronautical University with a Bachelor of Science degree in Aeronautics and a minor in management.

Mr. Myers graduated U.S. Army Flight School In 2010 and is a Commercial Instrument rated pilot.

PRIOR EXPERIENCE

Prior to joining the Charles Hawkins Co., Mr. Myers was an AH64-D/E Apache Attack Helicopter pilot in the U.S. Army. He was awarded four Air Medals for combat operations while serving two Afghanistan deployments in support of Operation Enduring Freedom, Operation Freedom Sentinel, and Operation Resolute Support.

PROFESSIONAL AFFILIATIONS

- CCIM, Middle Tennessee Chapter, Member
- Murfreesboro Public Building Authority, Board Member
- Tennessee Affiliate Broker's License
- Rutherford County Chamber of Commerce, Member
- Purple Heart Homes, Greater Nashville Chapter, President

CORE COMPETENCIES

Mr. Myers is a proven expert in many aspects of commercial real estate brokerage with a primary concentration on capital markets, exclusively representing owners and investors in investment sale transactions. Mr. Myers provides the following real estate services for his clients:

- Brokerage representation and facilitation for sellers and buyers of real property assets.
- In depth Investment analysis and financial modeling to assist with identification and procurement of investment opportunities in a rapidly evolving real estate market.
- Representation of Landlords and Tenants in the Leasing of real property assets.
- Market and development analysis for investors seeking to reposition properties within their portfolio.

SELECTED TRANSACTIONS

Sales Assignments

Jetplex Business Park	329,310 SF
112 Dover Crossing Rd.	28,792 SF
2525 Lebanon Pk.	21,748 SF
114 W. 7 th St.	21,692 SF
801 Woodland St.	13,440 SF
808 Jenland Dr.	11,135 SF
3716 Nolensville Pk.	4,402 SF
1011 Memorial Blvd.	4,096 SF

Lease Assignments

3100 Brandau Rd.	20,000 SF
1644 JP Hennessey	18,000 SF
1514 Antioch Pk.	15,000 SF
808 Jenland Dr.	11,135 SF
112 Wheeler St.	9,780 SF
3026 Owen Dr.	7,200 SF
653 Mainstream Dr.	6,760 SF
112 Dover Crossing Rd.	5,776 SF

**CHARLES
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