

Kevin Irwin

Vice President, Brokerage



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PROFESSIONAL PROFILE

Mr. Irwin joined the Charles Hawkins Co. in 2019; he works alongside Robert Stout focusing on the leasing, sales and acquisition of industrial properties in Rutherford County and the greater Nashville Metro area.

EDUCATION

Mr. Irwin attended the University of Mississippi, graduating with a B.B.A. majoring in Managerial Finance and Real Estate.

PRIOR EXPERIENCE

Prior to joining the Charles Hawkins Co., Mr. Irwin trained obedience and gundogs for Sporting Life Kennels; a British Labrador breeder out of Oxford, MS. While attending Ole Miss, Mr. Irwin also interned for Speed Commercial Real Estate, working under the company president, Jeff Speed.

PROFESSIONAL AFFILIATIONS

- NAIOP Nashville, Developing Leader
- Nashville Junior Chamber, Member
- National Wild Turkey Federation
- Delta Waterfowl

CORE COMPETENCIES

Mr. Irwin specializes in real estate transactions occurring in Rutherford County and the greater Nashville Metro area. He provides the following real estate services to his clients:

- Brokerage representation and facilitation for buyers and sellers of real property assets.
- Investment analysis for acquisition and disposition of real property assets.
- Portfolio management, market-studies and development consulting for companies seeking to improve their owned or leased real estate portfolio.

TRANSACTIONAL EXPERIENCE

Major tenant representations and listing assignments have included:

- Ahern Rentals - 31,000 SF
- Lincare Inc. - 24,000 SF
- DMW Expedite, Inc. – 13,000 SF
- Buy Laminate Direct - 10,000 SF
- Service Pros Installation – 9,600 SF
- Aqua Essentials - 7,200 SF
- Mondragon's Carpet and Rug – 6,600 SF
- Guardados- 1,800 SF

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