

Lewis Agnew, CCIM

President



D 615.345.7205
M 615.712.4318

lagnew@charleshawkinsco.com
linkedin.com/in/lewisagnew

PROFESSIONAL PROFILE

Mr. Agnew joined the Charles Hawkins Co. as a broker in 2012 and served as Asset Manager and COO from 2013 until 2016 when he was named President. As President, he has two primary focuses. First, he is dedicated to maintaining, improving, and growing the brokerage services and property management departments of the company. Secondly, his responsibilities also include the oversight of a \$500,000,000 portfolio of commercial real estate that totals approximately 8,500,000 square feet. In this capacity, he is focused on maintaining and growing this portfolio through acquisitions and development as well as prudent financial management and strategic guidance for the existing portfolio.

EDUCATION

Mr. Agnew was an Ingram Scholar at the Owen Graduate School of Management at Vanderbilt University and received an M.B.A. in 2012. His academic concentration was Finance with an emphasis in Real Estate. In 2007, Mr. Agnew received a Master of Science in Engineering from The University of Texas at Austin while working as a graduate research assistant for the Center for Transportation Research. In 2004, Mr. Agnew received a Bachelor of Civil Engineering, summa cum laude, from Auburn University.

PRIOR EXPERIENCE

Prior to joining the Charles Hawkins Co., Mr. Agnew was an intern for Boyle Investment Company while he pursued an M.B.A. His duties primarily involved financial analysis and due diligence for a \$100 million private equity fund targeting retail and office acquisitions throughout the southeast. Prior to working at Boyle, Mr. Agnew practiced for three years as a structural engineer for Stanley D. Lindsey & Assoc. in Brentwood, TN. His work involved the analysis and design of structural systems and foundations for a wide range of building types, with an emphasis on healthcare facilities.

PROFESSIONAL AFFILIATIONS & COMMUNITY INVOLVEMENT

- Adjunct Professor, Vanderbilt University Owen School of Management
- NAIOP National Research Foundation, Board Member and Governor
- NAIOP Nashville, Board Member & President-Elect
- Transit Alliance of Middle Tennessee, Board Member and Treasurer
- City of Forest Hills Cultural and Natural Resources, Committee Member
- Phoenix Club of Nashville, Alumnus
- St. George's Episcopal Church, Member
- Nashville Fellows Program, Mentor

AWARDS

- Nashville Emerging Leader Award Finalist (2020)
- NAIOP Nashville Industrial Lease of the Year (2018)
- National NAIOP Developing Leader Award (2017)
- NAIOP Nashville Developing Leader Award (2016)
- NAIOP Finalist: Development of the Year (2016), The Boot Factory Development
- ULI Excellence in Development Award (2016), The Boot Factory Development
- Nashville Junior Chamber, Member of the Year (2010)

TRANSACTIONAL EXPERIENCE

Developments

- Spring Hill Industrial Park: 1,000,000 SF
- Skyhawk Business Park: \$44,200,000
- Boot Factory: \$10,000,000
- 444 Brick Church BP: \$4,500,000
- 100 Fernco: \$2,800,000

Acquisitions

- Synergy Office Park: \$63,000,000
- Jetplex Industrial Park: \$17,000,000
- Riverchase Village: \$13,200,000
- Portland Industrial: \$12,000,000
- Cockrill Springs: \$6,850,000
- 1530 Antioch Pike: \$4,700,000
- 444 Brick Church Pike: \$4,500,000
- 1124 Haley Road: \$2,350,000
- 3737 Stewarts Ferry: \$2,200,000
- 97 Seaboard Lane: \$1,300,000
- 7336 Cockrill Bend: \$750,000
- 13 Bluegrass Parkway: \$550,000

Loans

- Skyhawk Business Park: \$29,855,000
- Metcom Business Park: \$13,000,000
- Boot Factory: \$10,000,000
- Brick Church Business Park: \$9,000,000
- 1530 Antioch Pike: \$7,000,000
- Walton Business Park: \$6,000,000
- Old Hickory Industrial: \$4,500,000
- 100 Fernco: \$3,800,000

Leases

- Skyhawk Business Park: 451,521 SF
- 110 4th Ave S: \$6,300,000
- 7336 Cockrill Bend: 12,000 SF

Dispositions

- Skyhawk Business Park: \$44,200,000
- 1324 2nd Ave N: \$13,650,000
- Rayon City Investors: \$7,500,000
- 1630 Corporate Place: \$4,125,000
- Central Pike Storage Facility: \$3,000,000
- Old Hickory Land: \$900,000
- Brick Church Land: \$900,000

CHARLES
HAWKINS CO.

760 Melrose Avenue
Nashville, TN 37211
www.charleshawkinsco.com
O 615.256.3189 F 615.254.4026