

# Jake Morris

Vice President, Brokerage



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## PROFESSIONAL PROFILE

Mr. Morris joined Charles Hawkins Co. in 2019; he is focusing on the leasing, sales and acquisition of commercial properties in the greater Metropolitan Nashville area and Nolensville, TN.

## EDUCATION

Mr. Morris attended the University of Georgia where he graduated in 2017 with a B.B.A. in Real Estate and a minor in Spanish.

## PRIOR EXPERIENCE

Prior to joining Charles Hawkins Co., Mr. Morris worked at Nolan Transportation Group as a freight broker in their Nashville office where he managed and serviced accounts, such as Glatfelter, with sales revenue over \$1 billion dollars annually.

## PROFESSIONAL AFFILIATIONS

- Tennessee Affiliate Broker's License
- NAIOP Nashville, Developing Leader

## CORE COMPETENCIES

Mr. Morris specializes in commercial real estate transactions occurring in the Nolensville Pike corridor of the greater Nashville metro area. He provides the following real estate services to his clients:

- Brokerage representation and facilitation for buyers and sellers of real property assets.
- Investment analysis for acquisition and disposition of real property assets.
- Portfolio management, market-studies and development consulting for companies seeking to improve their owned or leased real estate

## TRANSACTIONAL EXPERIENCE

### Buyer Representation:

1004 Central Ave W. 75,440 SF

### Seller Representation:

156 N. Conalco 12,500 SF  
2538 Bransford Avenue 11,840 SF  
504 Napoleon Ave 4,851 SF  
2503 Nolensville Pike 1,850 SF

### Tenant Representation:

Steamatic of Nashville LLC 12,000 SF  
Tennessee EZ Concrete Supply LLC 8,150 SF  
Next Level Instructional Baseball LLC 4,800 SF  
Cherry Coatings 3,360 SF  
Sylvan Golf Partners 2,926 SF  
Concrete Craft 2,500 SF  
Doctor Drips 2,400 SF  
Gold & Ivy 2,100 SF  
Prime Pixel LLC 2,000 SF  
McCloskey Mechanical Contractors 1,888 SF  
Honkey Tonk Dance & Fitness LLC 1,400 SF  
Capital City Home Loans 1,200 SF  
Return Queen 1,000 SF

### Landlord Representation:

10 Culvert Street 9,065 SF  
2201 Dunn Avenue 6,040 SF  
2845 Logan Street 2,250 SF  
253 Blanton Avenue 1,600 SF  
4022 Nolensville Pike 1,527 SF  
3221 Nolensville Pike 1,248 SF  
2609 Grandview Avenue 800 SF

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