

Jonathan Douillard

First Vice President, Industrial Group



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PROFESSIONAL PROFILE

Mr. Douillard has been a commercial real estate agent since 2006 when he joined the Charles Hawkins Co. He is involved in the leasing, sales and acquisition of commercial properties in the greater Metropolitan Nashville area. In 2022, Mr. Douillard achieved the title of First Vice President which represents his accomplishments in the commercial real estate business.

EDUCATION

Mr. Douillard received a Bachelor of Science degree in Human and Organizational Development from Vanderbilt University in 2004.

PRIOR EXPERIENCE

Prior to joining the Charles Hawkins Co., Mr. Douillard was a catcher with the Chicago Cubs organization; Mr. Douillard played three seasons in the minor league. Mr. Douillard was a catcher at Vanderbilt University from 2000 – 2004.

PROFESSIONAL AFFILIATIONS

- Tennessee Affiliate Broker's License
- Vanderbilt Baseball Booster Club, Member
- Middle Tennessee Baseball Foundation, Founder
(a non-profit organization designed to help middle Tennessee youth obtain placement in college)

CORE COMPETENCIES

Mr. Douillard specializes in real estate transactions occurring in the Metropolitan Nashville's downtown real estate environment. He provides the following comprehensive list of real estate services to his clients:

- Brokerage representation and facilitation for buyers and sellers of real property assets.
- Investment analysis for acquisition and disposition of real property assets.
- Portfolio management and consulting for companies seeking to gain strategic benefits from their owned or leased real estate portfolio.
- Development and market studies for investors considering Nashville's vibrant, revitalizing downtown markets to enhance their property investment portfolios.

TRANSACTIONAL EXPERIENCE

Major tenant representations and listing assignments have included:

Doerfer	Lipman Brothers Distribution
First Industrial Real Estate	WW Williams
Ferguson	DWF
Gibson Guitar	Legends Brand
Omni-Care	The Silverman Group
TRP Investments	
Trane	
Wal-Mart	

Significant sales transactions:

1915 Air Lane Drive	34,000 SF
1500 Elm Hill Pike	37,500 SF
820 Fesslers Pkwy	53,060 SF
885 Elm Hill Pike	32,000 SF
1414 4th Avenue	109,000 SF
401 Spence Lane	32,385 SF
1414 3rd Avenue South	32,175 SF
207 E. Brook Road	41,200 SF
2 Fairfield Avenue	13,000 SF

Significant lease transactions:

Airpark Business Center	1,300,000 SF
1520 EHP / 707 Spence	307,400 SF
1736 River Hills Drive	183,000 SF
1414 4th Avenue South	109,000 SF
1654 Elm Hill Pike	104,000 SF
1133 Polk Avenue	96,636 SF
1740 Elm Hill Pike	344,400 SF
1931 Air Lane Drive	88,560 SF
2500 Perimeter Place	63,140 SF
2815 Brick Church Pike	375,000 SF
211 Ellery Court	77,647 SF
Elm Hill Investors	92,750 SF

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