

Paul M. Myers, CCIM, SIOR  
Senior Vice President,  
Industrial & Investment Brokerage



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## PROFESSIONAL PROFILE

Mr. Myers joined the Charles Hawkins Co. in 2016 as a Commercial Real Estate Broker. His focus is on the brokerage, both sales and leasing, of industrial and investment properties within the Southeast Corridor, primarily Rutherford County and Nashville Metro Markets.

## EDUCATION

Mr. Myers received a master's degree in Professional Real Estate with a focus on investments from Georgetown University, Washington, DC in 2017.

Mr. Myers graduated Summa Cum Laude from Embry Riddle Aeronautical University with a Bachelor of Science degree in Aeronautics and a minor in management.

Mr. Myers graduated U.S. Army Flight School In 2010 and is a Commercial Instrument rated pilot.

## PRIOR EXPERIENCE

Prior to joining the Charles Hawkins Co., Mr. Myers was an AH64-D/E Apache Attack Helicopter pilot in the U.S. Army. He was awarded four Air Medals for combat operations while serving two Afghanistan deployments in support of Operation Enduring Freedom, Operation Freedom Sentinel, and Operation Resolute Support.

## PROFESSIONAL AFFILIATIONS

- SIOR/ Society of Industrial and Office Realtors Designee - Industrial Specialist
- CCIM/Certified Commercial Investment Member Designee
- Murfreesboro Airport Commission Member
- Murfreesboro Public Building Authority, Board Member
- Middle TN CCIM Chapter Veteran's Affairs Chair
- Tennessee Affiliate Broker's License
- Rutherford County Chamber of Commerce, Member
- VFW Post 12206 Quartermaster and Building Committee Chair
- 101st Airborne Association Life Member

## CORE COMPETENCIES

Mr. Myers is a proven expert in many aspects of commercial real estate brokerage with a primary concentration on industrial and investment transactions, exclusively representing owners and investors in sale and leasing transactions. Mr. Myers provides the following real estate services for his clients:

- Brokerage representation and facilitation for sellers and buyers of real property assets.
- In depth Investment analysis and financial modeling to assist with identification and procurement of investment opportunities in a rapidly evolving real estate market.
- Representation of Landlords and Tenants in the Leasing of real property assets.
- Market and development analysis for investors seeking to reposition properties within their portfolio.

## SELECTED TRANSACTIONS

### Sales Assignments

Jetplex Business Park	329,310 SF
130 Jones Blvd.	257,005 SF
7211 Centennial Blvd.	53,000 SF
2915 Murfreesboro Pk.	37,500 SF
112 Dover Crossing Rd.	28,792 SF
7009 Industrial Park	23,200 SF
2525 Lebanon Pk.	21,748 SF

### Lease Assignments

309 Murfreesboro St.	40,000 SF
126 Belinda Pkwy.	26,470 SF
3522 Central Pk.	25,000 SF
3100 Brandau Rd.	20,000 SF
3540 Murfreesboro Pk.	18,778 SF
1644 JP Hennessey	18,000 SF
1514 Antioch Pk.	15,000 SF

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### Sales Assignments

114 W. 7 <sup>th</sup> St.	21,692 SF
599 Waldron Rd.	15,289 SF
316 Robert Rose Dr	19,476 SF
801 Woodland St.	13,440 SF
5205 Old Hickory Blvd.	11,470 SF
808 Jenland Dr.	11,135 SF
210 Enon Springs Rd E	8,888 SF
1480 S. Church St	6,000 SF
231 Veterans Pkwy.	5,580 SF
3716 Nolensville Pk.	4,402 SF
1011 Memorial Blvd.	4,096 SF

### Lease Assignments

429 Harding Ind.	12,122 SF
2303 S. Church St.	12,000 SF
808 Jenland Dr.	11,135 SF
133 Charter Pl.	10,371 SF
2921 Murfreesboro Pk	10,000 SF
112 Wheeler St.	9,780 SF
3026 Owen Dr.	7,200 SF
1820 Linder Indust. Dr.	6,605 SF
653 Mainstream Dr.	6,760 SF
112 Dover Crossing Rd.	5,776 SF
2720 Eugenia Ave.	5,200 SF