

Patrick Brakefield, SIOR

Director



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PROFESSIONAL PROFILE

Mr. Brakefield has been a Nashville commercial real estate agent since 1986. He spent his first thirteen years in the industry with CBRE and then joined the Charles Hawkins Co. in 1999. Along with his active brokerage business, Pat was also the sales manager for the Charles Hawkins Co. for over twenty years. He continues as a director and principal in the company while also working as a real estate broker.

EDUCATION

Mr. Brakefield earned a Master of Arts in Theology and Biblical Studies from Trevecca Nazarene University in 2023. He earned a Bachelor of Business Administration degree with an emphasis in Finance from the University of Houston in 1983 and graduated from The Hillsboro School, a multi-denominational academic, arts, and athletics high school in Nashville, TN in 1977.

Mr. Brakefield has completed SIOR courses 101, 103, 201, and 203, and CCIM courses 100, 101, 102, 301, 401, and 410.

PRIOR EXPERIENCE

Prior to entering the real estate brokerage business, Mr. Brakefield proudly served in the armed forces of the United States. He was also involved in the maintenance and management of apartment properties for a short time before he began his brokerage career.

PROFESSIONAL AFFILIATIONS

- Tennessee Broker License - # 230151
- Society of Industrial & Office Realtors (SIOR) - Member since 1995
- Middle & East Tennessee SIOR Chapter - Member & Former President
- Greater Nashville Association of Realtors (GNAR) - Former Board Member & Former Committee Chair
- Greater Nashville Association of Realtors Commercial-Investment Division - Former President

BENEFICIARIES OF OUR SERVICES

Mr. Brakefield has exclusively represented tenants; exclusively marketed user properties; exclusively marketed investment properties; completed build-to-suit transactions; invested in existing, speculative, and build-to-suit projects; done consulting work; and arranged for project financing. He focuses primarily on industrial real estate projects and has also done a lot of work in the office space sector.

Transactions that he has brokered range as follows:

Investment Sales:

- 1 Walden Books Drive - 540,000 square feet
- 400 New Sanford Road - 518,667 square feet
- Space Park North & Old Stone Bridge - 954,625 square feet
- Space Park East - 445,250 square feet
- 2836 Logan Street - 3,900 square feet

Landlord and Seller Representation:

- Cowan Industrial Park - 588,768 square feet
- 400 New Sanford Road - 518,667 square feet
- Bridgestone/Firestone Plant - 337,000 square feet
- 173 Industrial Blvd - 7,200 square feet

Tenant Representation:

- Supply Chain Warehouses - 472,301 square feet
- B & G Foods - 420,000 square feet
- Gideons International - 72,752 square feet (office headquarters building)
- Bridgestone/Firestone USA - 67,095 square feet (office headquarters building)
- Edgepark Medical Supply - 1,500 square feet
- Bridgestone/Firestone USA - 1,200 square feet

UPREIT:

- 1740 River Hills Drive - 177,000 square feet

Build-to-Suit:

- Hollister, Inc. - 100,500 square feet
- TCI/Michelin - 78,000 square feet

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