

Kevin Irwin, SIOR

Senior Vice President, Brokerage



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PROFESSIONAL PROFILE

Mr. Irwin joined the Charles Hawkins Co. in 2019; he works alongside Robert Stout focusing on the leasing, sales and acquisition of industrial properties in Rutherford County and the greater Nashville Metro area.

EDUCATION

Mr. Irwin attended the University of Mississippi, graduating with a B.B.A. majoring in Managerial Finance and Real Estate.

PRIOR EXPERIENCE

Prior to joining the Charles Hawkins Co., Mr. Irwin trained obedience and gundogs for Sporting Life Kennels; a British Labrador breeder out of Oxford, MS. While attending Ole Miss, Mr. Irwin also interned for Speed Commercial Real Estate, working under the company president, Jeff Speed.

PROFESSIONAL AFFILIATIONS

- NAIOP Nashville, Developing Leader
- Nashville Junior Chamber, Member
- National Wild Turkey Federation
- Delta Waterfowl

CORE COMPETENCIES

Mr. Irwin specializes in real estate transactions occurring in Rutherford County and the greater Nashville Metro area. He provides the following real estate services to his clients:

- Brokerage representation and facilitation for buyers and sellers of real property assets.
- Investment analysis for acquisition and disposition of real property assets.
- Portfolio management, market-studies and development consulting for companies seeking to improve their owned or leased real estate portfolio.

TRANSACTIONAL EXPERIENCE

Major Listing Assignments:

- Airpark Business Center- 1,300,000 SF
- Harding Business Park- 530,000 SF
- 1201 Antioch Pike- 68,573 SF
- 1412 Antioch Pike- 82,262 SF
- 165 Jones Blvd- 28,800 SF
- 161 Bain Drive- 71,400 SF
- 470 Dick Buchanan St- 21,100 SF
- 126 International Blvd- 54,636 SF
- 2910 Old Franklin Rd- 142,400 SF
- 25 Ingram Blvd-12,400 SF
- 225 Industrial Blvd- 95,383 SF
- 1500 JP Hennessy- 18,560 SF
- 1519 Heil Quaker Blvd- 30,888 SF
- 12630 Old Hickory Blvd- 70,000 SF

Major Tenant/Buyer Rep Assignments:

- Shyft Group-57,400 SF
- Ideal Clamp Products- 54,080 SF
- AW Collision- 51,080 SF, 31,224 SF
- Dogwood Industrial- 307,295
- Brennan Investment Group- 74,188 SF
- MSI Surfaces- 95,000 SF
- JCB Equipment-9,316 SF

TRANSACTIONAL EXPERIENCE (Continued)

Land/IOS Assignments:

- 25 Ingram Blvd- 12,400 SF on 3.76 acres
- 470 Dick Buchanan Street- 12,100 SF on 8.00 acres
- 470 Dick Buchanan Street- 9,100 SF on 7.41 acres
- 425 Industrial Blvd- 4.14 Acres Trailer Parking
- 126 International- 54,636 SF on 3.83 acres
- 1500 JP Hennessy- 18,560 SF on 3.87 acres
- 1610 Heil Quaker- 10,801 SF on 2.30 acres
- 4228 Northstar Dr- 13,100 SF on 10.34 acres
- 4212 Northstar Dr- 27,000 SF on 4.02 acres
- 312 Babb Dr- 26,837 SF on 4.27 acres
- 4235 Murfreesboro Pike- 13,000 SF on 4 acres
- 125 International Blvd- 25,736 SF on 6.20 acres
- 127 International Blvd- 18,036 SF on 5 acres
- 457 Sanford- 5.24 acres
- 1300 Heil Quaker- 9,200 SF on 3.6 acres
- 200 Weakley Lane- 30,000 SF on 2.9 acres
- 122 Charter Place- 11,000 SF on 5.16 acres
- 151 Bain Dr- 7,800 SF on 4 acres
- 1415 Heil Quaker Blvd- 13,055 SF on 1.51 acres
- 1401-1445 S Lowry St- 18,829 SF on 7.31 acres
- 1205 Bridgestone Pkwy- 36,404 SF on 10.98 acres
- 12605 Old Hickory Blvd- 11.51 acres
- 12610 Old Hickory Blvd- 12.58 acres
- 1610 Corporate Pl- 2.5 acres
- Joe B Jackson Pkwy- 7 acres
- 6401 Centennial Blvd- 28.88 acres
- 3737 Stewarts Ferry Lane- 3 acres
- 3750 Stewarts Ferry Lane- 28,266 SF on 10.21 acres
- 12529 Old Hickory- 4.48 acres
- 4001 Murfreesboro Pike- 15,000 SF on 5.91 acres
- 250 Weakley Lane- 5,343 SF on 2.6 acres
- 1241 Salem Park Ct-9,316 SF on 2.03 acres