

Jake Morris

Senior Vice President, Brokerage



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PROFESSIONAL PROFILE

Mr. Morris joined Charles Hawkins Co. in 2019; he is focusing on the leasing, sales and acquisition of commercial properties in the greater Metropolitan Nashville area and Nolensville, TN.

EDUCATION

Mr. Morris attended the University of Georgia where he graduated in 2017 with a B.B.A. in Real Estate and a minor in Spanish.

PRIOR EXPERIENCE

Prior to joining Charles Hawkins Co., Mr. Morris worked at Nolan Transportation Group as a freight broker in their Nashville office where he managed and serviced accounts, such as Glatfelter, with sales revenue over \$1 billion dollars annually.

PROFESSIONAL AFFILIATIONS

- Tennessee Affiliate Broker's License
- NAIOP Nashville, Developing Leader
- Phoenix Club of Nashville, Board Member
- CRE615, Member

CORE COMPETENCIES

Mr. Morris specializes in commercial real estate transactions occurring in the Nolensville Pike corridor of the greater Nashville metro area. He provides the following real estate services to his clients:

- Brokerage representation and facilitation for buyers and sellers of real property assets.
- Investment analysis for acquisition and disposition of real property assets.
- Portfolio management, market studies, and development consulting for companies seeking to improve their owned or leased real estate.

TRANSACTIONAL EXPERIENCE

Buyer Representation:

380 Aldi Blvd	90,000 SF
1004 Central Ave W.	75,440 SF
1620 - 1626 State Street	20,000 SF
255 Blanton Ave	5,000 SF
2254 Winford Avenue	3,492 SF
2889 Union Road	5.01 AC

Seller Representation:

156 N. Conalco	12,500 SF
344 Herron Drive	12,000 SF
2538 Bransford Avenue	11,840 SF
305 Plus Park Blvd	11,626 SF
105 Rains Avenue	11,565 SF
2408 Felts Ave	10,575 SF
2515 Winford Ave	8,993 SF
3619 Nolensville Pike	8,600 SF
2014 Gladstone Avenue	7,450 SF
6993 Industrial Park Road	4,950 SF
504 Napoleon Avenue	4,851 SF
406 Woodbine Street	4,585 SF
2254 Winford Ave	4,000 SF
2307 Winford Ave	3,600 SF
2324 Kline Ave	2,470 SF
2631 Grandview Ave	2,100 SF
2503 Nolensville Pike	1,850 SF
1641 Mallory Lane	0.88 AC
2206 Dunn Ave	0.18 AC

Tenant Representation:

Mechanical Resource Group	27,516 SF
JoyBridge Kids	13,100 SF
Steamatic of Nashville, LLC	12,000 SF
Camp Bow Wow	11,840 SF
Cherry Coatings	10,360 SF
Five Star Food Service	10,000 SF
Motion Industries	8,550 SF
The Hideout Golf Club	8,644 SF
Tennessee EZ Concrete Supply, LLC	8,150 SF
T.W. Frierson Contractor, Inc.	7,919 SF
Global Resource Operations, LLC	4,800 SF
Clearline Networks	4,500 SF
Safe-T-Cover	3,500 SF
Concrete Craft	2,500 SF
Doctor Drips	2,400 SF

Landlord Representation:

933 Carthage Hwy (Eastpointe Logistics Warehouse)	57,400 SF
3656 Trousdale Dr	32,218 SF
1400 Fort Negley Blvd	25,150 SF
651 Thompson Lane	25,032 SF
478 Allied Dr	18,544 SF
133 Lyle Lane	15,078 SF
3628 Trousdale Dr	10,000 SF
3630 Trousdale Dr	10,000 SF
10 Culvert Street	9,065 SF
2407 Felts Ave	7,110 SF
344 Herron Dr	7,000 SF
3628 - 3630 Trousdale Dr	7,300 SF
412 Airpark Center Dr	6,419 SF
2201 Dunn Avenue	6,040 SF
4061 Nolensville Pike	4,250 SF
3221 Nolensville Pike	2,898 SF
2322 Winford Avenue	2,352 SF
2845 Logan Street	2,250 SF
485 Allied Dr	2,196 SF
253 Blanton Avenue	1,600 SF
4022 Nolensville Pike	1,527 SF
424 Rosdale Dr	1,200 SF
2609 Grandview Avenue	800 SF
2410 Eugenia Avenue	750 SF

Printing Industry Association of the South	2,339 SF
Everline Coatings	2,200 SF
Gold & Ivy	2,100 SF
Prime Pixel LLC	2,000 SF
McCloskey Mechanical Contractors	1,888 SF
Honkey Tonk Dance & Fitness LLC	1,400 SF
Capital City Home Loans	1,200 SF
Return Queen	1,000 SF
MedSpeed	1,000 SF

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